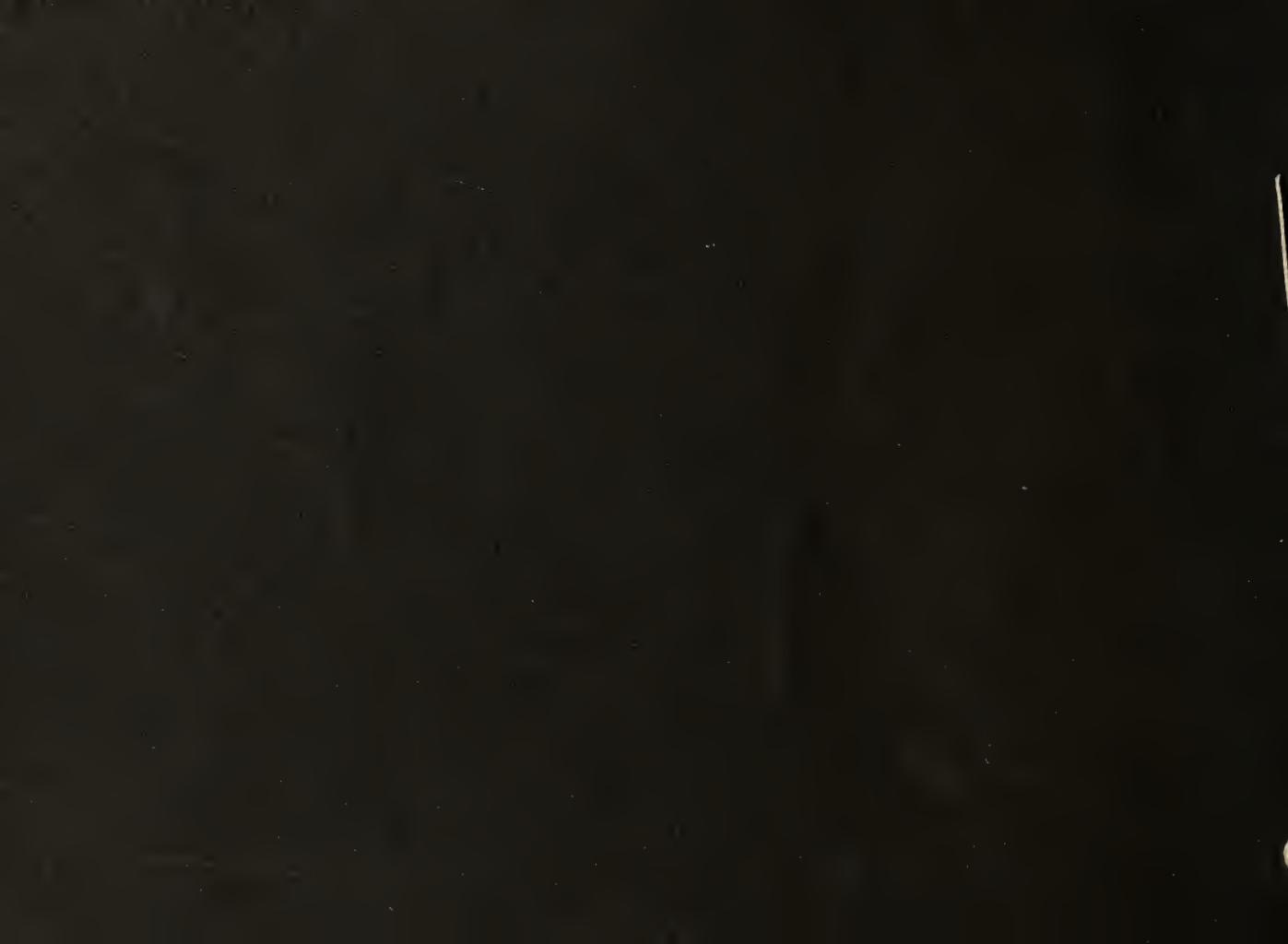


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Dressing by Mail



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WILLIAM B. MANN, Jr.

WALTER H. DILKS

TT 627
MAY

SALUTATORY

In providing this Catalogue, we have in mind our out-of-town customers, who we know are severely handicapped in securing Gentlemen's Furnishings of a high standard and style strictly up to date. We are now making a specialty of mail orders, which will have our careful attention, and will be filled promptly.

Respectfully

MANN & DILKS

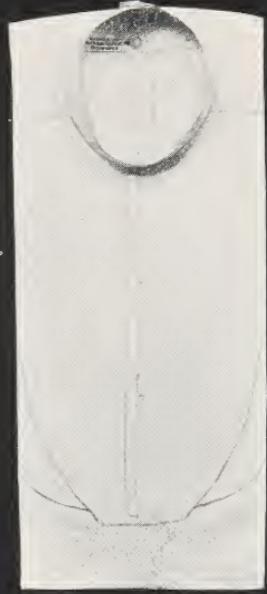
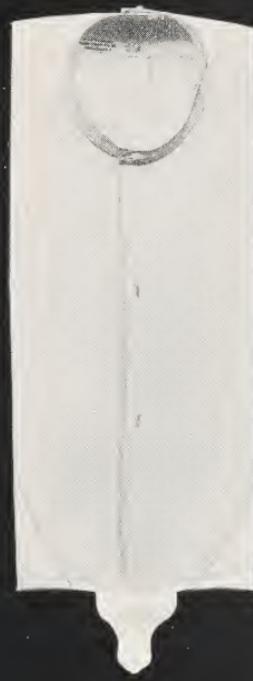
OUR DOLLAR SHIRT

has long been our specialty—and is the best ready-made Shirt to be had. A positive fit; best of materials; hand-finished throughout; five lengths of sleeves with each size neck. Measure sleeve from seam in back of coat to wrist-bone. Send size of collar worn.

- No. 1. Open Back and Front, two eyelets
- No. 2. Open Back only, two eyelets
- No. 3. Open Back and Front, two studs
- No. 4. Open Back only, extra short bosom

Mann & Dilks
29 and 31 S. 8th St.
Philadelphia, Pa.

In Selecting Style Order by Number



COLLARS AND CUFFS

The leading styles are made by all the best manufacturers. We have the following makes: Earl & Wilson's; Cluett, Coon & Co's; Curtis & Co's, and the imported German. As the imported collar is 5-ply and more finely finished it has a little finer appearance.

All styles of Collars, best grade, 25 cts. each, \$2.75 per doz.

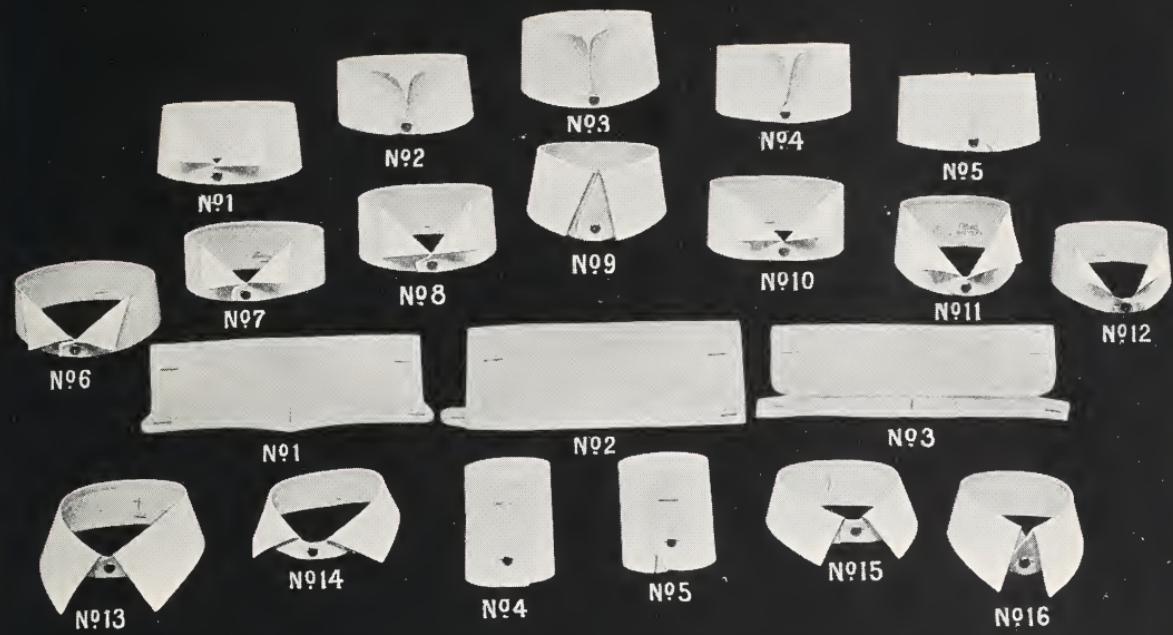
All styles of Collars, lower grade, 12½ cts. each, \$1.50 per doz.

Cuffs, our specials, 25 cts. the pair, \$3.00 per doz.

Cuffs, best grade, 40 cts. the pair, \$4.50 per doz.

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FULL DRESS GOODS

Gloves are correct—pearls and whites with self or black embroidery—for evening affairs; slates and light tans for semi-dress or day weddings; white lawn bows and ties for strictly full dress; black for dinners, theatres and club receptions, etc.; shirts with one or two eyelets or two buttonholes, plain bosoms principally. We have imported some fine pique bosoms for this season.

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EXTERIOR VIEW OF STORE



A CORNER OF OUR STORE

OUR NECK- WEAR

The Flowing End Scarf (as 5, 9 and 11 in cut opposite) still predominates—to tie yourself or already made. De Joinvilles (as 7) are a new feature and will be worn by the swell dressers as well as some Ascots (as 6) and Puffs (as 2 and 3). Ties and bows are and will be correct. We have the best makes of neckwear in an enormous variety. Our 50-cent line in all shapes is a specialty. Better qualities at proportionate prices.

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GLOVES

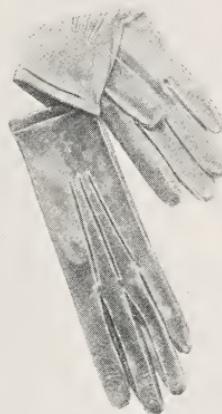
play a very important part in one's dress and should be of a correct shade and cut. The red tan is still in high favor, yet there is a large demand for the new yellow tans and some browns. Castor gloves have made their appearance, two shades, tans and slates. We keep only the best foreign and domestic makes and guarantee each pair. Dress, walking or driving gloves at \$1.50 or \$2.00, in all shades. Fur-lined gloves in variety, Scotch wools, etc.

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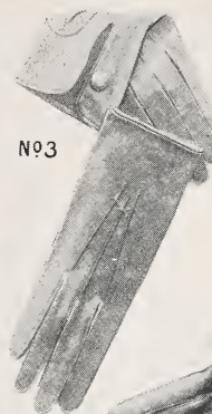
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N^o1



N^o2



N^o3



N^o4



N^o5

Gloves.

N^o6

UNDERWEAR

to be effective should be of the weight and kind that the wearer requires. *We have them all*—pure wools, Balbriggans, merinos, silk-and-wool, Scotch wools, etc. All weights of everything in natural—white or fancy colors—short leg drawers. The double-breasted Hohenzollern sanitary underwear and many special ideas of finish and shape. Measure chest and waist for size. Tell us what you need as to weight, kind and price—*we can suit you*. All kinds of half-hose—special things at 25 and 50 cents. Natural wools, cottons, merinos; blacks, tans, etc.—all weights.

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UN- CLASSIFIED

Colored shirts in stock, different lengths of sleeves. Madras bosoms, with cuffs and white bodies. Percales, with collars and cuffs. Close roller umbrellas with steel rods; natural sticks at \$2.00 and \$3.00—the very best at \$5.00. Our special white linen handkerchiefs at 25 and 50 cents. Mackintoshes—blue and black at \$10.00; coat with detachable cape, chest-measure for size; night shirts—suspenders—dress studs—garters—dress shields, etc.

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CUSTOM MADE SHIRTS

has become a large factor in our business. We study the detail of fit and finish, make them different from the old timers. Colored shirtings are largely worn. Our line includes the latest and best weaves. We make all sorts of underwear, night shirts, etc., as well. Will send order-blanks and samples on application. Our traveler will call periodically.

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In Selecting Style Order by Number

HOW TO ORDER

In ordering be explicit, giving particulars as to kind, quality and price of goods required, naming number of same, etc. Do not hesitate to put yourself in our hands, telling us what you want—remembering that we want your business and will take especial care in pleasing you—to get it—assuring ourselves of our ability to hold it.

TERMS

Unless cash is sent with order goods will be sent C. O. D. Those desiring to open an account must furnish satisfactory Philadelphia reference. Any purchase made can be exchanged. We will pay return charges. If the goods are not satisfactory the money will be returned for the asking.

We have gone to a great expense in getting up this Catalogue for the benefit of our out-of-town customers. Kindly preserve it for reference, and if any of your friends desire one—it can be had for the asking.



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